



**SDFC**

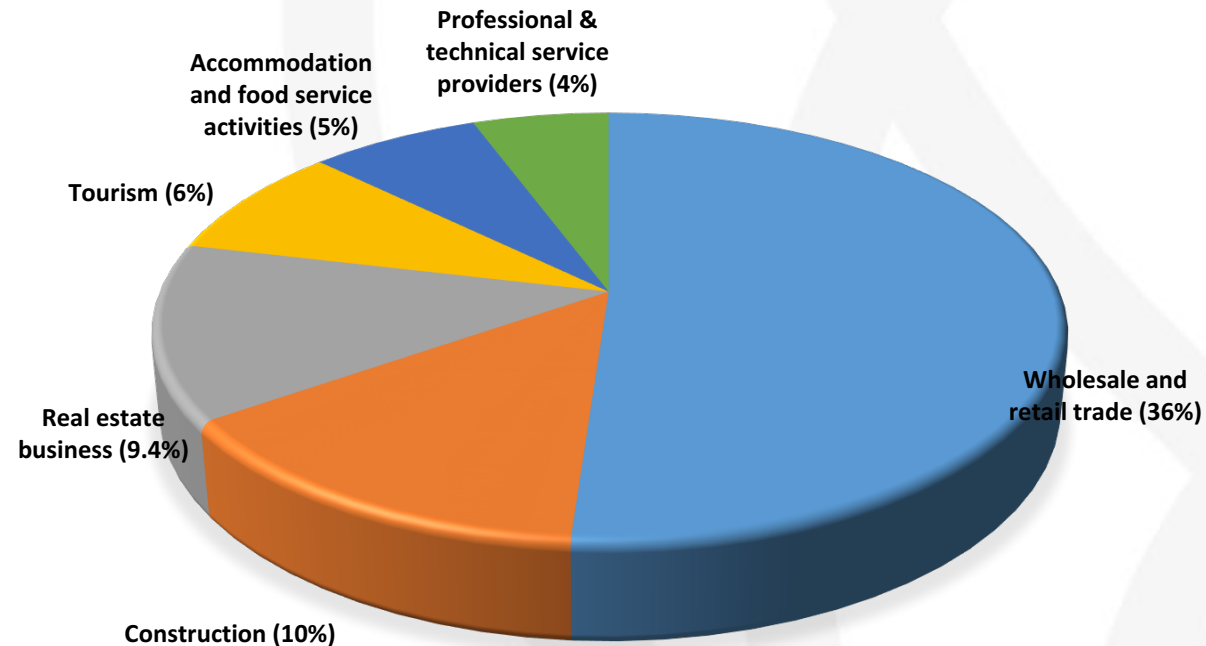
SME DEVELOPMENT FINANCE  
CORPORATION PRIVATE LIMITED

Sakkeena Manzil, 3rd Floor, Medhuziyaerali Magu,  
Male, Republic of Maldives

# Access to Finance through SDFC

# SME Landscape

- **More than 90% of local business are likely to be SMEs**
- **Key sectors of SME engagement:**



# SME Landscape

- **44% of the private sector lending is towards tourism sector where SME representation is less than 10%**
- **Lending remains low to sectors where SME engagement is high (construction, commerce, fisheries & agriculture)**

# Challenges faced by SMEs

- **Difficulty in accessing finance:**
  - **High collateral requirement**
  - **Absence of cashflow based lending**
  - **Low level of financial literacy**
- **Limited access to market**

# Rationale for establishment of SDFC

- **Balanced economic growth through development of SMEs**
- **Creation of jobs through SMEs**
- **Improving access to finance**
- **Improve financial literacy**
- **Encourage entrepreneurship**

# Our approach

- **Introduction of targeted products**
  - **Working capital needs**
  - **Equipment finance**
  - **Business expansion**
  - **Sector specific products**
  - **Startup financing**

# Our approach

- **Concessional financing terms**
  - **Interest rate from 4% - 9.5%**
  - **Flexible security requirement**
  - **Tenor from 2 – 10 years**
  - **Equity requirement from 5 – 20%**

# Our approach

- **Priority sectors**
  - **Local tourism**
  - **Construction**
  - **Fisheries**
  - **Agriculture**
  - **ICT**



# Our approach

- **Priority groups**
  - **Youth**
  - **Women**
  - **Differently abled individuals**
- **Continuous monitoring**
- **Provision of ancillary services through Business Centre Corporation (BCC)**

**Thank you!**



**SDFC**

SME DEVELOPMENT FINANCE  
CORPORATION PRIVATE LIMITED

Sakeena Manzil, 3rd Floor, Medhuziyarai Magu,  
Male, Republic of Maldives